

Q3



2024

GBC SHAREHOLDER REPORT

BUILDING ON CUSTOMER GROWTH

TO BE THE BANK OF CHOICE
MISSION
YOUR SUCCESS IS OUR
VALUE



Dear Shareholders,

I am pleased to share with you the significant progress we have made in the third quarter of 2024. The macroeconomic outlook presents both opportunities and challenges for community banks. As we enter a lower interest rate environment, we anticipate a compression of our net interest margin. Economists' predictions on the magnitude and timing of near-term cuts vary, but these interest rate movements will undoubtedly impact our financial performance.

Despite these challenges, our financial performance this quarter has been strong. The company realized pre-tax pre-provision income and net income of \$5.5 million and \$3.0 million, respectively. As of September 30, 2024, GBC has recognized growth of \$54.1 million during the quarter within the loans held for investment portfolio, with total loans held for investment ending Q3 at \$1.29 billion. The Treasury Services Solutions team had a record quarter, adding many new relationships, setting us on an outstanding trajectory for core deposits and fee income.

By listening to our customers and keeping a keen eye on market demands, GBC strives to offer innovative products and services that are on par with those of larger, regional banks. In Q3, we introduced SavvyMoney, a service offering free credit scores to our consumer mobile banking clients. This initiative provides our customers with the security, tools, and knowledge consumers need to manage their finances confidently. Additionally, we launched our GBC Commercial Card, which is designed for our business clientele. This new product combines the benefits of travel and entertainment, procurement, and accounts payable spend cards into one seamless platform. **Ernie Harris, Director of Treasury & Card Services**, leads his team to continually seek innovative products that can help our business clients thrive.



We are proud to announce that, under the leadership of our **Chief Human Resources Officer, Craig Addison**, the Atlanta-Journal Constitution has recognized our company as one of the Top Places to Work for the second consecutive year. This accolade is a testament to our commitment to creating a positive work environment where our employees can succeed.

Lastly, after the conclusion of the third quarter, I was personally very excited to announce that GBC has entered into a definitive agreement to merge with Primary Bancshares Corporation (PBC), the parent company of Georgia Primary Bank. This strategically compelling transaction was unanimously approved by both boards of directors, and closing is subject to normal and customary regulatory approvals. The merger will enhance our scale and expand our footprint across the metro Atlanta area. The combined bank will create a strong balance sheet with an attractive core deposit franchise, enabling us to better serve communities in Fulton and Forsyth Counties. We continue to focus on disciplined organic growth; however, thoughtfully structured and financially attractive mergers and acquisitions, such as Georgia Primary Bank, are accretive to our objective of building long-term shareholder value.

Thank you for your continued support and trust in GBC.

Bartow Morgan, Jr., Chief Executive Officer



\$2.09
BILLION
TOTAL ASSETS

September 30, 2024

CONSOLIDATED BALANCE SHEET HIGHLIGHTS (\$000s)

Loans Held for Sale	\$	475,304
Loans Held for Investment	\$	1,289,714
Earning Assets	\$	1,993,489
Total Assets	\$	2,085,927
Noninterest-Bearing Deposits	\$	245,122
Total Deposits	\$	1,633,152
Shareholders' Equity	\$	152,209

Three Months Ended - September 30, 2024

INCOME STATEMENT HIGHLIGHTS (\$000s)

Net Income	\$	3,009
Pre-Tax Pre-Provision	\$	5,544

Nine Months Ended - September 30, 2024

INCOME STATEMENT HIGHLIGHTS (\$000s)

Net Income	\$	4,387
Pre-Tax Pre-Provision	\$	13,070

BANK REGULATORY CAPITAL RATIOS

Leverage Ratio	8.75%
CET1 Capital Ratio	9.83%
Tier 1 Capital Ratio	9.83%
Total Capital Ratio	11.01%

**TOP
WORK
PLACES**

The Atlanta
Journal-Constitution | **CoxNext**

GBC is a 2024 Top Workplace!
2 Years Running



MONROE THROWER

Director of Mortgage Warehouse

MORTGAGE WAREHOUSE/FUNDING ACHIEVES RECORD PERFORMANCE

GBC's Mortgage Warehouse/Funding line of business has achieved remarkable milestones in the third quarter of 2024. This division has demonstrated outstanding performance, reminiscent of production levels last seen prior to the recapitalization.

In Q3, the Mortgage Warehouse funded nearly \$1.7 billion, marking a significant achievement. This impressive figure represents a 215% year-over-year increase compared to the same period in 2023. September was the peak month and saw funding just shy of \$600 million, highlighting the robust growth and efficiency of the team.

The funding volumes and substantial year-over-year growth have directly contributed to higher revenue streams, enhancing GBC's financial position and supporting further investment in growth initiatives.

This impressive performance also strengthens GBC's market position, attracting more clients and solidifying its reputation as a reliable and innovative financial institution. With such a strong foundation and leadership of Monroe Thrower, Director of Mortgage Warehouse, GBC's Mortgage Warehouse/Funding business line is well-positioned to continue delivering exceptional results, contributing significantly to the overall success of the company.

LOCATIONS



1. ALPHARETTA

5225 Windward Parkway
Alpharetta, GA 30004

LOBBY HOURS

Mon – Fri (9:00 am – 4:00 pm)

DRIVE THRU HOURS

Mon – Fri (9:00 am – 4:00 pm)



2. BUCKHEAD

1776 Peachtree Street NW, Suite 150
Atlanta, GA 30309

LOBBY HOURS

Mon – Fri (9:00 am – 4:00 pm)

WALK UP VTM HOURS*

Mon – Fri (8:00 am – 5:00 pm)



3. DULUTH

6340 Sugarloaf Parkway, Suite 100
Duluth, GA 30097

LOBBY HOURS

Mon – Fri (9:00 am – 4:00 pm)

DRIVE THRU HOURS

Mon – Fri (8:00 am – 5:00 pm)



4. GARDEN HILLS

2827 Peachtree Road NE, Suite 100
Atlanta, GA 30305

LOBBY HOURS

Mon – Fri (9:00 am – 4:00 pm)

DRIVE THRU HOURS

Mon – Fri (8:00 am – 5:00 pm)



5. GRIFFIN

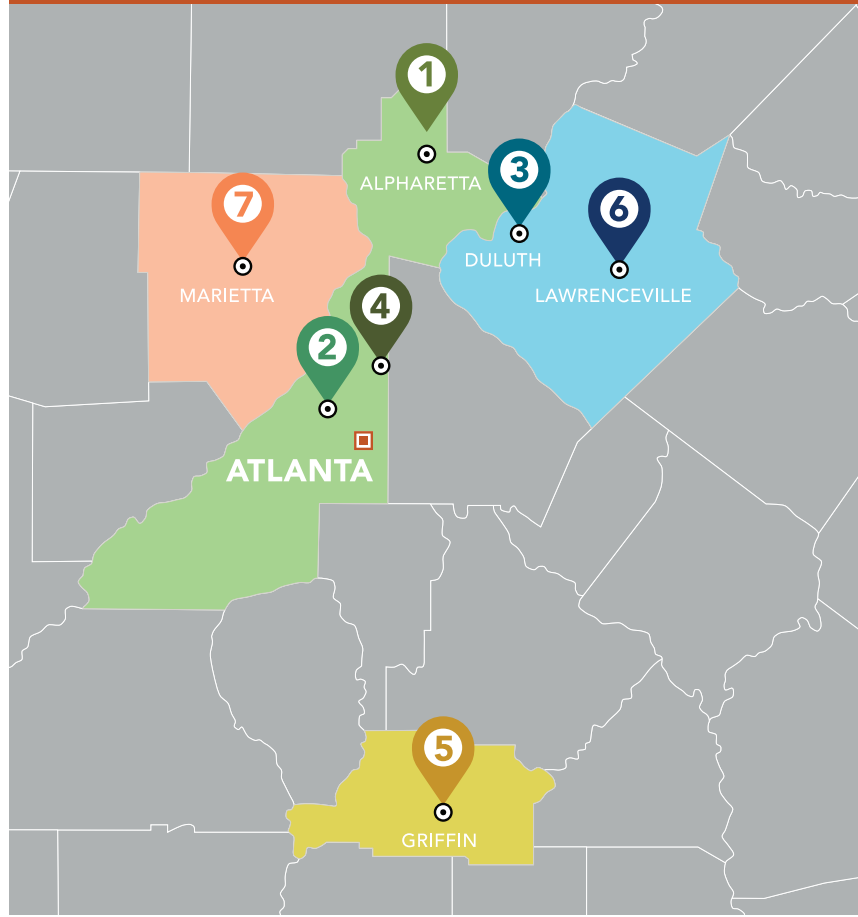
1624 North Expressway
Griffin, GA 30223

LOBBY HOURS

Mon – Fri (9:00 am – 4:00 pm)

DRIVE THRU HOURS

Mon – Fri (9:00 am – 4:00 pm)



6. LAWRENCEVILLE

690 Collins Hill Road
Lawrenceville, GA 30046

LOBBY HOURS

Mon – Fri (9:00 am – 4:00 pm)

DRIVE THRU HOURS

Mon – Fri (8:00 am – 5:00 pm)



7. MARIETTA

4895 Lower Roswell Road
Marietta, GA 30068

LOBBY HOURS

Mon – Fri (9:00 am – 4:00 pm)

DRIVE THRU HOURS

Mon – Fri (8:00 am – 5:00 pm)

*Virtual Teller Machine

CustomerCare@GeorgiaBanking.com | 866.711.4530 | GeorgiaBanking.com



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